



Making It At Community & Business News

HOME

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American Dreamspace does work quickly and professionally

All clients do is choose what they want; the rest is taken care of

By MIAH Staff

Kennebunk resident Richard DuPont for years wanted to add an enclosed patio to his Sea Road home, but just never got around to it.

Now that the time was right, he took the opportunity to get it done professionally by American Dreamspace of North Berwick and says he couldn't be more satisfied with the results.

"They advertised locally, so that got our attention. We also visited their showroom, which gave us an idea of what we wanted. It came across as a real quality sunroom," Dupont says.

American Dreamspace manufactures and installs year-round sunrooms, wood and vinyl decks, vinyl siding and replacement windows.

Dupont said it took only two and a half days from the time the materials were delivered to his home to when he and his wife, Gail, were able to enjoy the sunroom that overlooks their back yard.

"There's a lot of vegetation in our back yard but the sunroom was clear of bugs and even with the sun shining down and no trees to give shade, it wasn't hot - it's really incredible," he says.

Senior Architectural Designer Brian Sullivan says his clients get immediate satisfaction when they go with American Dreamspace.

He said once Dupont's order was placed it took about four weeks for the company's manufacturer in Pennsylvania to produce the sunroom. Sullivan and his staff worked with the town of Kennebunk to get proper permitting for the project as they do with all clients to make the project as easy as possible.

"Our customers are just so pleased," he says.

In addition, American Dreamspace does all the drawings and plans for the project at no extra cost to clients.

"If we tell you what the price is going to be, that's not going to change. We're unlike conventional construction companies that use sub contractors and often come up with extra costs," Sullivan says.

It's commitment to clients and professionalism that have kept American Dreamspace successful, even during economic uncertainty.

"Business is up 10-fold from last year. A lot of people have decided to invest in their own homes to increase its value while others are simply looking for ways to enjoy their homes more. People may not be taking vacations like they used to, so they want to bring the vacation to their homes," he says.

To make that possible, prices at American Dreamspace have not increased from last year. Sullivan encourages clients who have considered purchasing a patio from American Dreamspace but chose not, to work with him and his no-pressure sales team to negotiate a lower price.

"If price is the issue we're very open to working with you," he says.

Potential clients can make an appointment to visit the company's brand new showroom on Market Street in North Berwick to get an idea of what they offer. Call 676-2800, visit www.americandreamspace.com or e-mail Sullivan directly at Brian@americandreamspace.com.



American Dreamspace in North Berwick has a new showroom where potential clients can see a variety of sunrooms to help them decide what would work best with their home. Once the client decides what they want, American Dreamspace handles design and permitting for the structure at no extra cost. (File photo)



Call American Dreamspace at 676-2800 to make an appointment today. (File photos)



Come in for a test save.

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